

MANTRA Open Call: Supporting manufacturing SMEs in Digital and Green Transformation

3<sup>rd</sup> of June 2025

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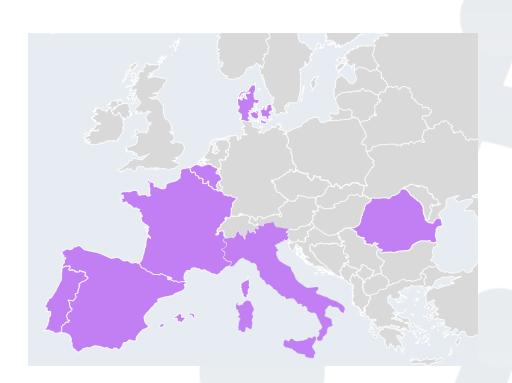






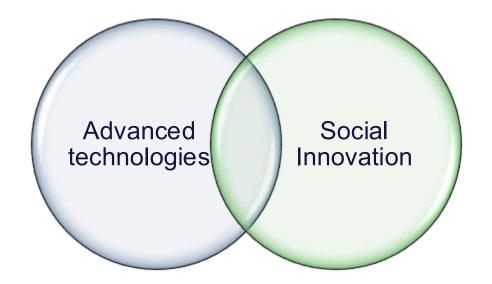








# Boost the green and digital transition of European manufacturing SMEs



- 1. Advanced Manufacturing Technology
- 2. Advanced Materials
- 3. Artificial Intelligence
- 4. Augmented and Virtual Reality
- 5. Big Data
- 6. Blockchain
- 7. Cloud Computing
- 8. Connectivity
- 9. Industrial Biotechnology
- 10. IoT
- 11. Micro- and Nanoelectronics
- 12. Mobility
- 13. Nanotechnology
- 14. Photonics
- 15. Robotics
- 16. Security





the European Union





## Traditional SMEs

Traditional manufacturing SME at low uptake level, which are struggling with the transition towards more sustainable business models or face some of the barriers and challenges

# Tech-savvy SMEs

Developing, producing and commercializing advance technology products for the manufacturing sector (16 ATIs)



## SMEs – Industrials Sectors that lead the transformation with MANTRA.



C22 Manufacture of rubber and plastic products



**C10** Manufacture of food products

**C11** Manufacture of beverages



C28 Manufacture of machinery and equipment

**C27** Manufacture of electrical equipment

**C26** Manufacture of computer, electronic and optical products



**C13** Manufacture of textiles

C14 Manufacture of wearing apparel

C15 Manuf. of leather and related prod. of other materials



**C23** Manufacture of other non-metallic mineral products



**C25** Manufacture of fabricated metal products

**C24** Manufacture of basic metals

NACE C Codes









**Digital Twins** 



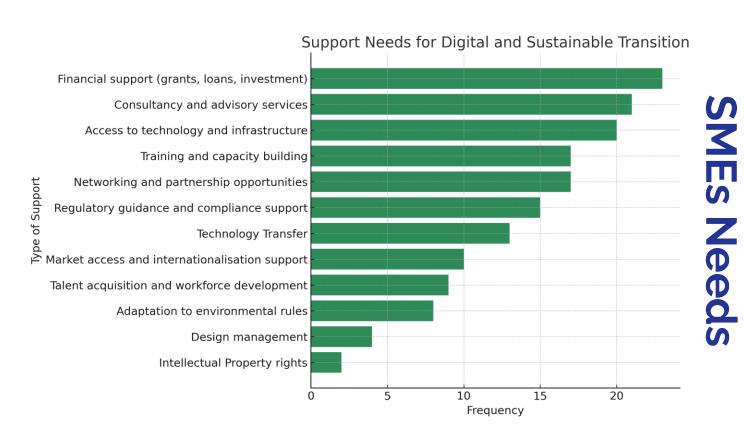
**Energy Storage** 



**Supply Chain Automation** 



## **Understanding SME Sustainability Practices and Needs**





**Financial Support** 



**Consultancy and Advisory** 



**Access to Technolgy and Infrastructure** 



## **MANTRA** journey for SMEs



### **Match-making**

Co-creation labs to foster cooperation between Tech-savvy SMEs and traditional SMEs.



### **Implementation**

Financial Support of up to EUR 50,000 is avalaible to implement the recommended transformation with access to a catalogue of services







### **MANTRA Community**

#### **Assesment**

Replicable Self-assesment plan for green and digital transformation readiness



### **Sustainable Advisory Services**

Services are provided to SMEs to Support the uptake and implementation of advances technologies and social innovation







#### **Assessment services (CONSORTIUM)**

- Tech adoption
- Proof of concept
- Technology transference
- Design management
- Designing pilot process
- Prototyting
- Investment readiness
- New business models
- Circular business model
- Social Innovation
- Lean manufacturing
- Market entry & expansión strategy
- Innnovation road mapping
- Intellectual property rights
- LCA, sLCA, LCC (Life Cycle Assessment, Social Life Cycle Assesment, Life Cycle Costing)
- GHG emissions calculation
- Energy assessment

#### **IMPLEMENTATION SERVICES (FINANCIAL SUPPORT)**

Avalaible Financial support (Up to 50.000 €/SMEs) to procure external services:

- Feasibility study
- Prototyping
- Pilot testing
- Demonstrating
- Specialised consultancy services
- Mentoring / Coaching
- Adaptation of new business models
- Use of testing facilities
- Introduction of new digital solutions

The complete services catalogue will be available on the MANTRA Platform.







## How can the SMEs participate





## Join and start your Transformation with MANTRA!







Submission via the MANTRA platform



Legal entities in EU countries



One of the six manufacturing subsectors



Each selected project will run for a period of six months



#### **Environmental Impacts**

Reduction of waste generated

Reduction of primary raw materials consumption

**GHG** emissions reduction

**Primary Energy Savings** 

Increase recycling rates (improving quantity and quality of recovered raw materials)

Reduction in use of chemicals likely to be (eco) toxic, bio-accumulative or mobile

Other environmental benefits defined by the applicant



#### **Socio-economic Impacts**

Foreseen investment to adopt business transformation, including adoption of advanced technology

Turnover or sales

New jobs (FTE)

Foreseen number of training courses or peer-learning activities for upskilling and/or reskilling







## Scoring

AREAS OF EVALUATION	
Project Execution and MANTRA support	1-5
Digital Approach	1-5
Business Approach	1-5
Environmental Approach	1-5
Social Approach	1-5

## **Bonus points**



Innovation (0-1)



Supporting Documents (0-1)



Project Maturity (0-1)



Gender Equality (0-1)



Funded by

the European Union

The community is the core engine of the MANTRA. A collaborative ecosystem that brings together traditional SMEs, tech-savvy innovators, experts, and key actors to drive the green and digital transformation through cooperation. At the heart of MANTRA lies this dynamic environment, where manufacturing SMEs connect, cocreate, and lead the shift toward a more sustainable and digital future.





#### **Experiences & Activities on the MANTRA Platform**

- Match-making
   Connect tech-savvy and traditional SMEs for collaboration and partnership
- Co-creation Labs
   Design and develop solutions together through guided collaboration
- Best Practices & Success Stories
   Learn from real-world case studies and peer experiences
- EU Demonstrations & Training Activities

  Access hands-on demos, pilot cases, and capacity-building resources from EU projects
- • Mentoring & Coaching

   Get expert support throughout the transformation journey
- MANTRA Digital Platform tools, services, and the community ecosystem



Just 2 minutes to register — your gateway to a tech-powered, digital, and green future starts here







Opening of the 1st MANTRA Call	15 June 2025
Closing of the 1st MANTRA Call	15 September 2025
<b>Evaluation Process</b>	October-November 2025
Notification and preparation of the documents	December 2025
Starting Date of the projects.	January 2026





### More information at:



https://mantra-project.eu/

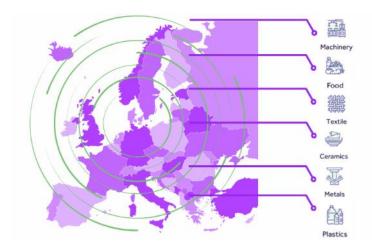
### Follow us in:



MANTRA project



Join us at MANTRA!





#### Join the MANTRA community

Empower European SMEs to Innovate, Collaborate, and Lead!

Be part of the trusted ecosystem transforming industry through digital, green and sustainable solutions.

Step in. Connect. Transform.







# Thank you for your attention!

Miriam Miranda, mmiranda@zabala.es

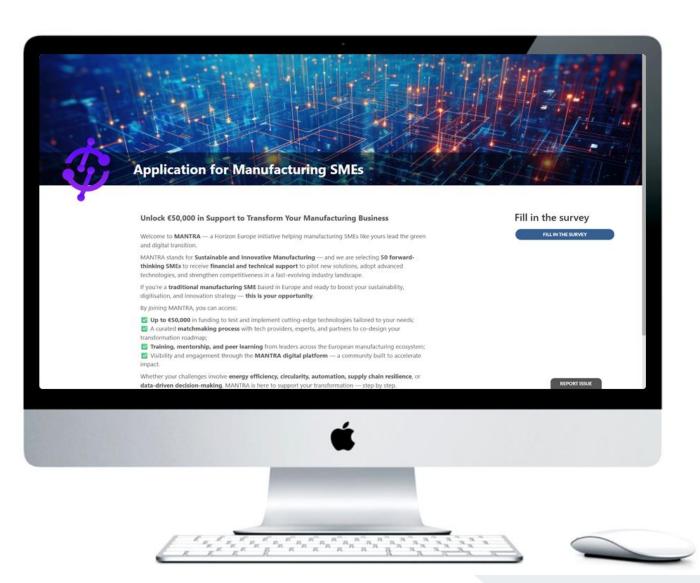




## Create your account

# Apply to receive €50,000 in support for your Green & Digital transformation

- 1. Visit the MANTRA Application Page: Follow the link provided to access the official application form.
- 2. Create Your Account on the MANTRA Platform: You'll need an account to submit your application and track progress. You can sign up using: Your Google or Microsoft account, or your email and password
- **3. Start Your Application**: Once logged in, you'll be guided through the application form step-by-step.







### Fill the Form

# **Describe Your Goals and Plan for Transformation**

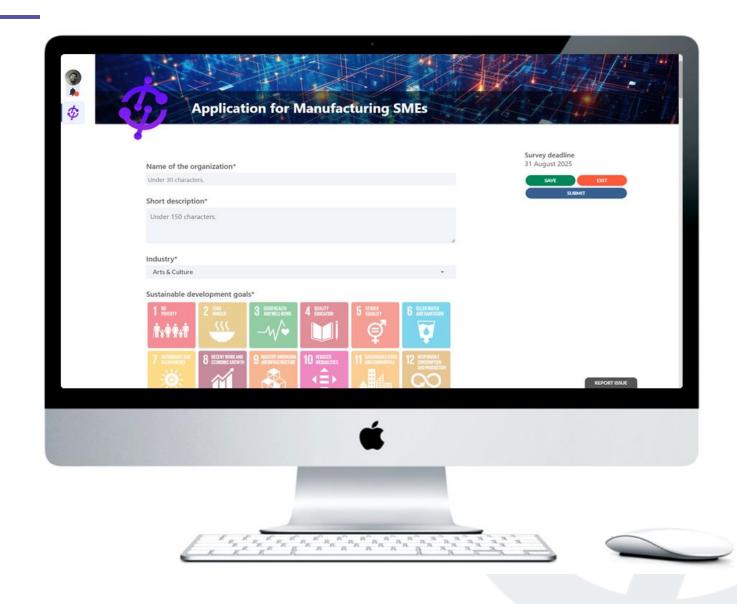
To be selected as a MANTRA programme participant, you'll need to submit a brief proposal outlining:

- Your sustainability and digitalisation objectives
- The challenges you face
- How you plan to use the €50,000 support

\* The form is user-friendly and easy to complete:

You can save your progress and return anytime before the deadline. Once submitted, no further edits can be made

Take your time — and make sure your answers reflect your real needs and ambitions.







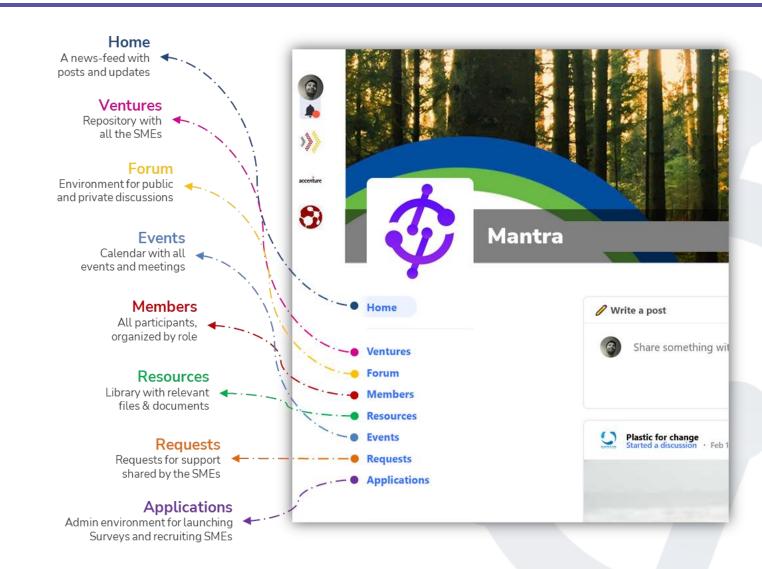
# The MANTRA Platform — Built for Manufacturing SMEs Like Yours

The MANTRA platform is your personalized workspace to access funding, guidance, and collaboration opportunities.

It's where you will:

- Submit and track your application
- Connect with tech providers and advisors
- Co-design your €50,000-funded pilot project
- Follow your roadmap toward digital and sustainable growth

Everything is in one place — simple, secure, and tailored to support your journey.







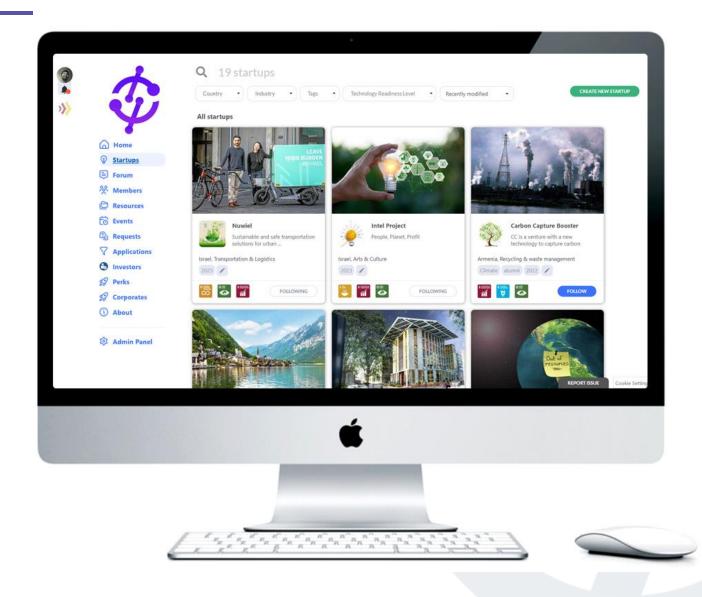
# Find the Solution That Fits Your SME's Needs

Once selected, you'll be matched with a tech provider who can help bring your sustainability and digital goals to life.

The MANTRA platform makes it easy to:

- Browse a curated list of technology providers
- Use smart filters to find solutions by sector, geography, or technology type
- Open a private collaboration space with your matched provider
- Participate in co-creation labs to shape your pilot plan together

Your transformation journey is a team effort — and we'll help you find the right partner.







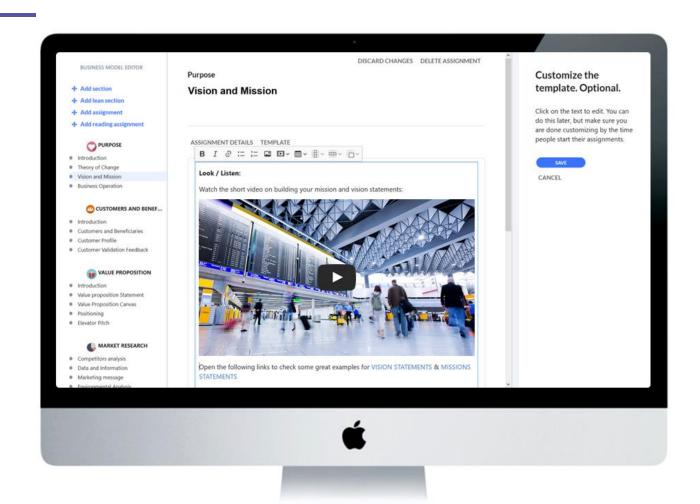
# **Build New Skills and Get Guidance Every Step of the Way**

Throughout your participation in MANTRA, you'll have access to tools that help you grow your capabilities and make the most of your pilot.

On the platform, you'll find:

- Training modules and video content on sustainability, digitalisation, and innovation
- A simple system to request expert coaching sessions and schedule meetings
- Progress tracking tools, feedback forms, and structured wrap-up reports to keep you on track

Whether you need help planning, implementing, or evaluating your pilot — support is just a few clicks away.











# **Stay on Top of Your Pilot with Easy Monitoring Tools**

The MANTRA platform helps you track every step of your pilot — from first milestone to final results.

You'll be able to:

- Use visual dashboards to monitor your activities and timelines
- Report on key sustainability and digitalisation KPIs, tailored to your project
- Complete a final evaluation to reflect on outcomes and plan next steps

Everything is designed to keep you informed, aligned with your tech partner, and focused on delivering measurable results.

